How to Make Prior Authorizations Work for You



















Agenda

- Prior Authorization (PA)
- **W** Need to Know
- **Web Portal**
- ****** Telephonic Requests
- **W** Fax Requests
- ****** Appeals Process
- **WMHS** Team
- **W** Questions and Answers

2



Prior Authorization (Medical Services):

Prior Authorization (PA) is an approval from MHS to provide services designated as needing authorization before treatment and/or payment.

- Inpatient (IP) authorizations = IP + 10 digits
- **Outpatient (OP) authorizations = OP + 10 digits**
- Emergent ER Symptoms suggesting imminent, life-threatening condition no PA required, but notification requested within two business days.
- Urgent concurrent = Emergent inpatient admission. Determination timeline within 24 hours of receipt of request.
- *Pre-service non urgent = Elective scheduled procedures. Determination within 15 calendar days. Benefit limitations apply (dependent on product).



MHS Medical Management will review state guidelines and clinical documentation. Medical Director input will be available if needed.

- PA for observation level of care (up to 72 hours for Medicaid), diagnostic services do not require an authorization for contracted facilities.
- If the provider requests an inpatient level of care for a covered/eligible condition, but procedure and documentation supports an outpatient/observation level of care, MHS will send the case for Medical Director review.



Outpatient Services:

- All elective procedures that require prior authorization must have submitted request to MHS at least two business days prior to the date of service.
- All urgent and emergent services do not require prior authorization, but admission must be called into MHS Prior Authorization Dept within two business days following the admit.
- Members must be Medicaid Eligible on the date of service.
- Prior Authorizations are not a guarantee of payment.
- ****** Failure to obtain prior authorization for non urgent and emergent services will result in a denial for related claims.



Transfers:

- MHS requires **notification and approval** for all transfers from one facility to another at least two business days in advance.
- MHS requires **notification** within two business days following all emergent transfers. Transfers include, but are not limited to:
 - Facility to facility
 - Higher level of care changes require PA and it is the responsibility of the transferring facility to obtain.



Services that require prior authorization regardless of contract status:

- Injectable drugs (see <u>mhsindiana.com/provider-guides</u> for up-to-date list of codes)
- Nutritional counseling (unless diabetic)
- Pain management programs, including epidural, facet and trigger point injections
- PET, MRI, MRA and Nuclear Cardiology/SPECT scans
- Cardiac rehabilitation
- Hearing aids and devices
- Home and Institutional hospice (coverage varies by product)
- In-home infusion therapy
- Orthopedic footwear
- Respiratory therapy services
- Pulmonary rehabilitation
- W Home care (except after an IP admission with benefit limitations)
- Physical Therapy, Occupational, and Speech Therapy



Is Prior Authorization Needed?

- MHS website: <u>mhsindiana.com</u>
- Quick reference guide
- Non-contracted provider services now align with PA requirements for contracted providers



OCUMENT S19

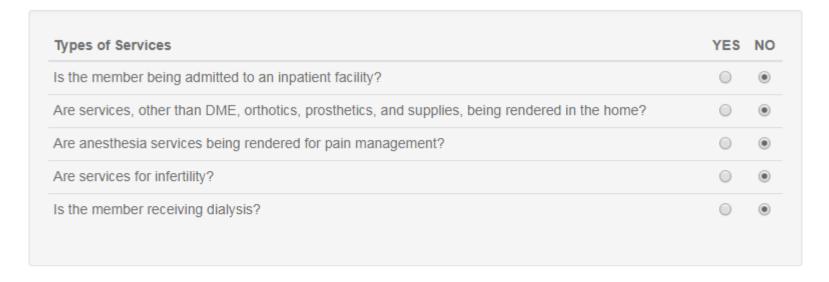


Information

Medicaid Pre-Auth Needed?

ome a Provider	DISCLAIMER: All attempts are made to provide the most current information on the P	re-Auth Need	ed Tool
	However, this does NOT guarantee payment. Payment of claims is dependent on eligit	bility, covered l	benefits,
S Standards	provider contracts, correct coding and billing practices. For specific details, please refe are uncertain that prior authorization is needed, please submit a request for an accura		er manuai
S Provider binars			
tnered Member	Vision services need to be verified by Envolve Vision		
armacy Benefits	Complex Imaging, MRA, MRI, PET and CT scans need to be verif	fied by NIA	
ormation for viders	Hoosier Healthwise dental services need to be verified by State		
or Authorization	Healthy Indiana Plan (HIP) and Hoosier Care Connect dental services need to be verified by Envolve Dental		
nsactions	Ambulance and Transportation services need to be verified by LCP Transportation		
Span Health	Behavioral Health/Substance Abuse need to be verified by Cenpatico		
	Non-participating providers must submit Prior Authorization for all services For non-participating providers, Join Our Network.		
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ovider Information source Center ovider Guides ental Providers esumptive gibility provement	For non-participating providers, Join Our Network. Are Services being performed in the Emergency Department or Urgent family planning services billed with a contraceptive managem YES NO Types of Services Is the member being admitted to an inpatient facility? Are services, other than DME, orthotics, prosthetics, and supplies, being rendered in the home?	YES	NO





Enter the code of the service you would like to check:

99394 Check



99394 - PREV VISIT EST AGE 12-17

No Pre-authorization required for all providers.



Information Needed to Complete All PAs:

- W Member's Name, RID, and Date of Birth
- * Type of service needed (e.g. office visit, outpatient surgery, DME, inpatient admission, testing, physical therapy, occupational therapy, speech therapy etc.)
- **b** Date(s) of service
- **Ordering Physician with NPI number**
- Servicing/Rendering Physician with Rendering NPI number
- # HCPCS/CPT codes requested for approval
- ****** Diagnosis code
- **W** Contact person, including phone and fax numbers
- **W** Clinical information to support medical necessity (home care requires a signed Plan of Care POC)
 - Including current (within three months) clinical that is pertinent to the requested service, history of symptoms, previous treatment and results, physician rationale for ordering treatments and/or testing (MD exam notes).

^{*}Providers must request updates to prior authorizations within 30 days from the original date of service before claim submission.



Need to Know



Self-Referral Services

Exceptions to prior authorization requirements.

Members can see these specialists and get these services without a direct referral from their PMP:

- Podiatrist
- Chiropractor
- Family planning
- Immunizations
- Routine vision care
- Routine dental care
- Behavioral health by type and specialty
- HIV/AIDS case management
- Diabetes self management

*Benefit limitations apply



Therapy Services (Speech, Occupational, Physical Therapy)

- Must follow billing guidelines (GP, GN, GO modifiers)
- Effective July 1, 2019, physical, occupational and speech therapy (PT, OT, and ST) services will no longer be managed through a post-service review process for MHS. We remain committed to ensuring that these services provided to our members are consistent with nationally recognized clinical guidelines. Therefore, beginning July 1, 2019, prior authorization for PT, OT, and ST services will be required to determine whether services are medically necessary and appropriate.
- The utilization management of these services will continue to be managed by NIA.
- To get started, simply go to www.RadMD.com, click the New User button and submit a "Physical Medicine Practitioner" Application for New Account. Once the application has been processed and a password link delivered by NIA via e-mail, you will then be invited to create a new password.



Therapy Services (Speech, Occupational, Physical Therapy)

- Links to the approved training/education documents are found on the My Practice page for those providers logged in as a Physical Medicine Practitioner.
- All Health Plan approved training/education materials are posted on the NIA website, <u>www.RadMD.com</u>. For new users to access these web-based documents, a RadMD account ID and password must be created.
- ** Fax number to NIA at 1-800-784-6864
- Medical necessity appeals will be conducted by NIA
 - **Solution** Follow steps outlined in denial notification
 - **NIA Customer Care Associates are available to assist providers at 1-800-424-5391.



Durable & Home Medical Equipment (DME)

- Members and referring providers do not need to search for a DME provider or provider of medical supplies to service their needs.
- Medline's web portal is used to submit orders and track delivery.
- Does not apply to items provided by and billed by physician office.
- **Solution** Exclusions applicable to specific hospital based DME/HME vendors.



Durable & Home Medical Equipment

- Requests should be initiated via MHS secure portal:
 - Web Portal: Simply go to <u>mhsindiana.com</u>, log into the provider portal, and click on "Create Authorization." Click DME and you will be directed to the Medline portal for order entry.
 - Fax Number: 1-866-346-0911
 - Phone Number: 1-844-218-4932



Outpatient Radiology PA Requests

- **W** MHS partners with NIA for outpatient Radiology PA Process
- PA requests must be submitted via:
 - NIA Web site at RadMD.com
 - 1-866-904-5096

*Not applicable for ER and Observation requests



Additional Information Needed

Bariatric Surgery:

Must include cardiac workup, pulmonary workup, diet and exercise logs, current lab reports, and psychologist report.

Pain Management:

- Must have documentation of at least six weeks of therapy on area receiving treatment.
- Include previous procedures/surgeries, medications, description of pain, any contra-indications or imaging studies.
- w Include prior injection test results for injection series.

Home Health:

- Physician's orders and signed plan of care, including most recent MD notes about the issue at hand.
- **W** Home care plan, including home exercise program.
- **Progress notes for medical necessity determination.



Musculoskeletal Safety & Quality Program

Managed Health Services (MHS) provides health coverage for members enrolled in Hoosier Healthwise, the Healthy Indiana Plan (HIP). Hoosier Care Connect. Ambetter from MHS, and Allwell from MHS, in keeping with our commitment of promoting continuous quality improvement for services provided to our members, MHS has entered into an agreement with TurningPoint Healthcare Solutions, LLC, to implement a Musculoskeletal Surgical Quality and Safety management program. This program includes prior authorization, for medical necessity, and appropriate length of stay (when applicable) for both inpatient and outpatient settings. This decision is consistent with industry-wide efforts to ensure clinically appropriate quality of care and to manage the increasing utilization of these services.

Under terms of the agreement between MHS and TurningPoint Healthcare Solutions, MHS will oversee the TurningPoint Healthcare Solutions program and continue to be responsible for claims adjudication.

Based on a June 1, 2019, Implementation, this correspondence serves as notice under your MHS Participating Provider Agreement of changes to the program.

TurningPoint Healthcare Solutions will manage prior authorization for medical necessity and appropriate length of stay (when applicable) for services listed below through MHS' existing contractual relationships. Prior authorization will be required for the following musculoskeletal surgical procedures:

MUSCULOSKELETAL

Orthopedic Surgical Procedures

Including all associated partial, total, and revision surgeries

- √ Knee Arthroplasty
- ✓ Unicompartmental/Bicompartmental Knee Replacement
- ✓ Hip Arthroplasty
- ✓ Shoulder Arthroplasty
- ✓ Elbow Arthroplasty
- ✓ Ankle Arthroplasty
- ✓ Wirist Arthroplasty
- ✓ Acromioplasty and Rotator Cuff Repair
- ✓ Anterior Cruciate Ligament Repair
- √ Knee Arthroscopy
- ✓ Hip Resurfacing.
- ✓ Meniscal Repair
- ✓ Hip Arthroscopy
- √ Femoroacetabular Arthroscopy
- ✓ Ankle Fusion
- ✓ Shoulder Fusion.
- Wirist Fusion.
- ✓ Osteochondral Defect Repair

Spinal Surgical Procedures

Including all associated partial, total, and revision surgeries

- ✓ Spinal Fusion Surgeries.
- Cervical
 - Lumbar
 - ✓ Thoracie.

 - of Spaceral
- ✓ Scoliosis.
- ✓ Disc Replacement
- ✓ Laminectomy/Discectomy
- ✓ Kyphoplasty/Vertebroplasty
- √ Sacroiliac Joint Fusion
- ✓ Implantable Pain Pumps
- ✓ Spinal Cord Neurostimulator
- ✓ Spinal Decompression



Turning Point

- **Solution** Emergency Related Procedures do not require authorization
- It is the responsibility of the ordering physician to obtain authorization
- Providers rendering musculoskeletal services, must verify that the necessary authorization has been obtained; failure to do so may result in non-payment of your claims
- Clinical Policies are available by contacting TurningPoint at 574-784-1005 for access to digital copies

• TRAINING:

 Informational webinars are available! Please register at: https://register.gotowebinar.com/rt/7079530369468972290



Turning Point's Utilization Management

- Web Portal Intake:
 - myturningpoint-healthcare.com
- Telephone Intake:
 - **574-784-1005 | 855-415-7482**
- Fax Intake: 463-207-5864



Sub Acute Care

Managed Health Services (MHS) provides health coverage for members enrolled in Hoosier Healthwise, the Healthy Indiana Plan (HIP) and Hoosier Care Connect. MHS conducts clinical review for ongoing authorization and coordination of discharge needs for our members in subacute facilities at least every 3-5 days. It is important that you provide a complete current clinical update on our member's status at each review.

- The review should include current information (within one day) on:
- **W** Member's condition
- **W** Level of functioning (prior to admission)
- **W** Medications
- ****** Therapies provided
- **Participation** in therapies
- **Progress** toward goals
- **W** New or amended goals
- **W** Updates from care conferences
- Updates to our member's plan of care
- Discharge plans and needs identified (home health/DME, etc.)
- Anticipated discharge date
- Indiana Code requires that individuals requesting a nursing facility admission to a Medicaid-certified NF meet a nursing facility level of care (405 IAC 1-3-1 and 405 IAC 1-3-2.). A PASRR is required before admission and must be submitted with the admission request and when updated according to IAC requirements.
- Please submit this information as requested by MHS nurse reviewer every 3-5 days.



Prior Authorization (PA) Request

Providers can <u>update</u> previously approved PAs <u>within 30 days</u> of the original date of service prior to claim denial for changes to:

- Dates of service
- CPT/HCPCS codes
- Provider

*Providers may make corrections to the existing PA as long as the claim has not been submitted.



Prior Authorization (PA) Request

- MHS strives to return a decision on all PA requests within two business days of request.
- **Reasons for a delayed decision may include:
 - Lack of information or incomplete request
 - Illegible faxed copies of PA forms i.e handwriting is illegible or fax is otherwise not readable
 - Request requiring Medical Director review
- MHS has up to seven days to render PA decisions.
- **Denied Authorizations** must follow the authorization appeal process, not the claims appeal process, claims appeals can not change the status of a denied authorization.



Prior Authorization (PA) Request

- PA approval requires the need for medical necessity.
- If your PA is denied, please contact Utilization Management at 877-647-4848 to determine the cause of the denial.
- Medical Management does not verify eligibility or benefit limitations:
 - Provider is responsible for eligibility and benefit verification



Continuity of Care PA Request

MHS will honor pre-existing authorizations from any other Medicaid program during the first 30 days of enrollment or up to the expiration date of the previous authorization, whichever occurs first, and upon notification to MHS. Include the approval from the prior MCE with the request.

*Reference: MHS Provider Manual Chapter 6



Pharmacy Requests

MHS Pharmacy Benefit Manager is Envolve Envolve Pharmacy Solutions:

- Preferred Drug Lists and authorization forms are available at <u>mhsindiana.com/provider/pharmacy:</u>
 - PA requests
 - Phone 1-866-399-0928
 - Fax non specialty drugs 1-866-399-0929
 - Specialty drugs 1-866-678-6976
 - pharmacy.envolvehealth.com
- Formulary integrated into many Electronic Health Records (EHR) solutions
- Online PA submission available through CoverMyMeds:
 - covermymeds.com
- **Online PA forms for Specialty Drugs on mhsindiana.com**



Web Portal



Web Authorization

- Providers can submit Prior Authorizations online via the MHS Secure Provider Portal at mhsindiana.com/login:
 - When using the portal, providers can upload supporting documentation directly.
- Exceptions: Must submit hospice, home health and biopharmacy PA requests via fax 1-866-912-4245
- "Providers can check the authorization status on the portal.



Secure Portal Registration or Login



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FOR PROVIDERS

Become a Provider

Prior Authorization

Dental Providers

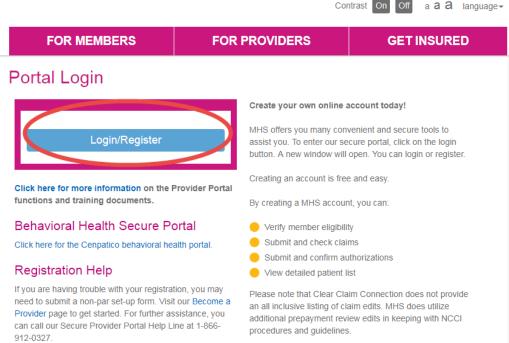
Provider Resources

Pharmacy

QI Program

Provider News

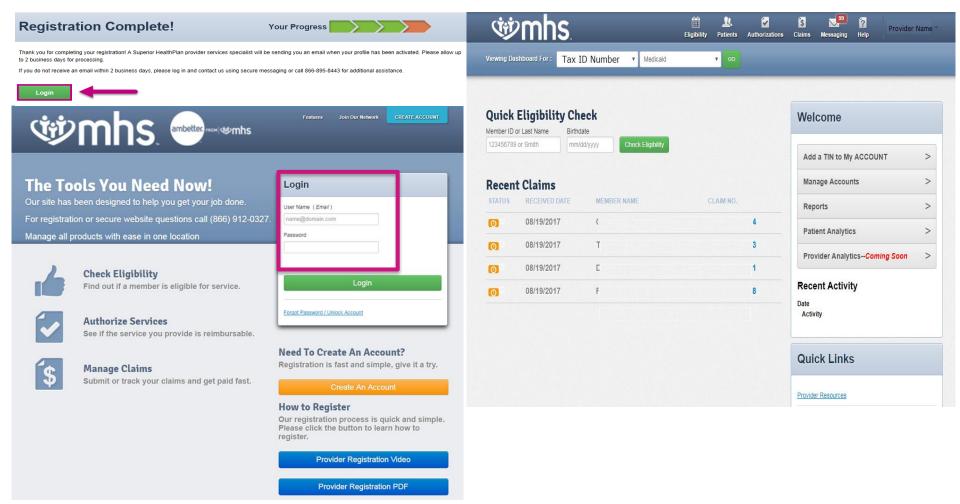
Login



Home Find a Provider (Portal Login) Events Contact Us



Registration

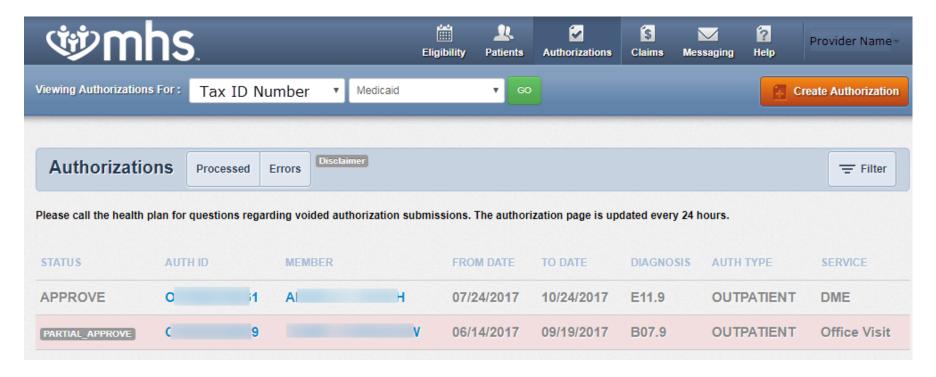


Please allow 24-48 hours for your account to be verified. An email will be sent once access to the portal tools have been granted to the respective account.



Authorizations:

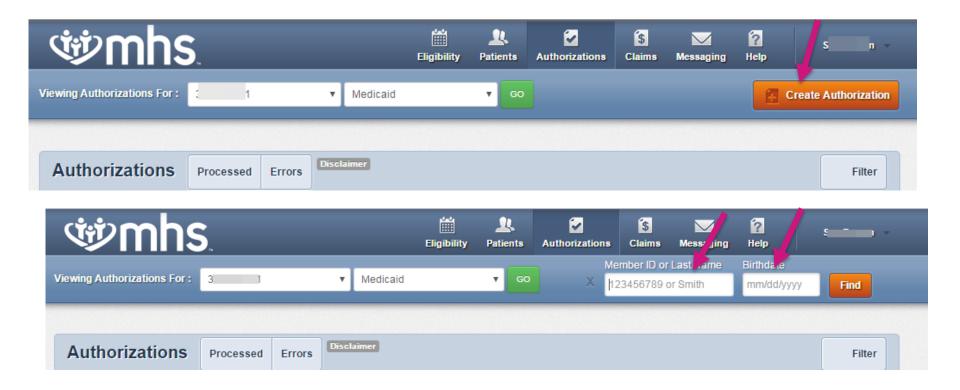
W View, create and filter group authorizations





Creating a New Authorization

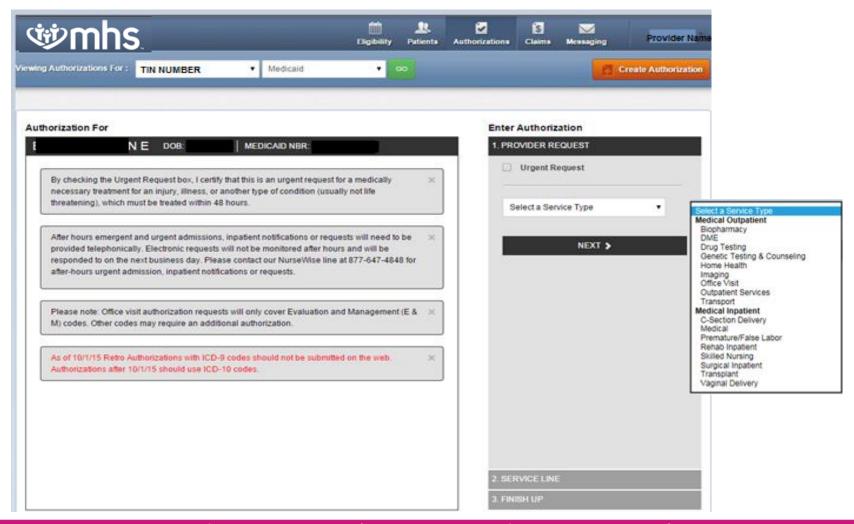
- **W** Click Create Authorization.
- **W** Enter **Member ID** or **Last Name** and **Birthdate**.





Creating a New Authorization

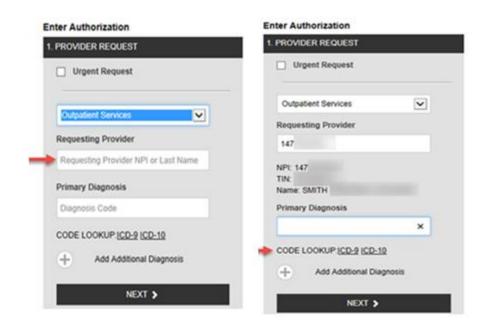
Select a Service Type





Creating a New Authorization

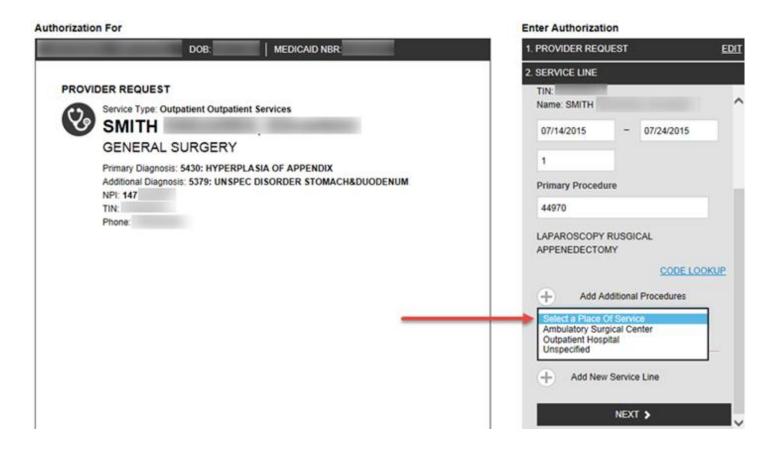
Select Provider NPI Add Primary Diagnosis





Creating a New Authorization

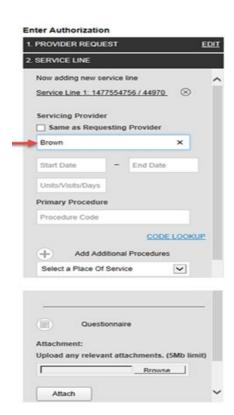
If required Add Additional Procedures





Creating a New Authorization

Service Line Details:

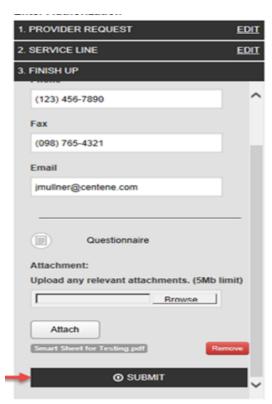


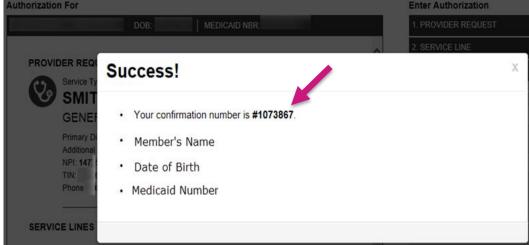
- Provider Request will appear on the left side of the screen.
- Update Servicing Provider:
 - Check box if same as Requesting Provider.
 - Update Servicing Provider information if not the same
- Update Start Date and End Date.
- Update Total Units/Visits/Days.
- Update Primary Procedure:
 - Code lookup provided.
- Add any additional procedures.
- Add additional Service Line if applicable:
 - All service lines added will appear on the left side of the screen.



Creating a New Authorization

- **Submit a new Authorization:**
 - Confirmation number.







Telephone Authorizations



Telephone Authorization

- Providers can initiate Prior Authorization via the MHS referral line by calling 1-877-647-4848:
 - Monday Friday 8 a.m. to 5 p.m. (Closed for lunch from noon to 1 p.m.)
 - After hours, MHS 24-hour nurse line available to take emergent requests.
- The PA process begins at MHS by speaking with the MHS nonclinical referral staff.
- For procedures requiring additional review, we will transfer providers to a "live" nurse line to facilitate the PA process.
- Please have all clinical information ready at time of call.





MHS Medical Management Department at 1-866-912-4245:

	Patient Information		
IHCP Member ID (I	RID):		Member ID/RID, DOB
Date of Birth:			Patient name, required
Patient Name:			i alient name, required
Address:			
City/State/ZIP Code	:		
Patient/Guardian Pl	none:		
PMP Name:			
PMP NPI:			
PMP Phone:			
Orderin	g, Prescribing, or Refe Provider Informatio		
OPR Physician NPI:			
(Use of	Medical Diagnosis ICD Diagnostic Code I	s Required)	 Medical Diagnosis
Dx1	Dx2	Dx3	code(s) required
Please check the req DME Purchased Rented Home Health Hospice	uested assignment catego Inpatient Observation Office Visit Occupational Thera	☐ Physical Therapy ☐ Speech Therapy ☐ Transportation	Check service category



Requesting Provider Information:	
NPI#:	Enter the Requesting
Tax ID#:	provider's information
Service Location Code:	
Provider Name:	
Rendering Provider Information	Enter the Rendering
Ordering Physician NPI#:	provider's individual
Tax ID#:	NPI#
Name	
Address:	
City/State/Zip:	
Phone:	
Fax:	



Dates of Start	Service Stop	Procedure/ Service Codes	Modifier(s)		Requested Service	Taxonomy	POS	Units	Dollars



Prior Authorization Denial and Appeal Process



PA Denial and Appeal Process

If MHS denies the requested service:

- And the member is still receiving services, the provider has the right to an expedited appeal. The attending physician must request the expedited appeal.
- And the member already has been discharged, the attending physician must submit an appeal in writing within 60 days of the denial.

The attending physician has the right to a peer-to-peer discussion with an MHS physician:

- Providers initiate peer-to-peer discussions and expedited appeals by calling an MHS appeals coordinator at 1-877-647-4848.
- They must request peer-to-peer within 10 days of the adverse determination.

*Prior authorization appeals are also known as medical necessity appeals.



PA Denial and Appeal Process

Send Prior Authorization/Medical Necessity Appeals to:

Managed Health Services
Attn: Appeals Coordinator
PO Box 441567
Indianapolis, IN 46244

- Providers must initiate appeals within 60 days of the receipt of the denial letter for MHS to consider.
- We will communicate determination to the provider within 20 business days of receipt.
- A prior authorization appeal is different than a claim appeal request.
- This process is applicable to members and non-contracted providers.



Provider Relations Team



MHS Provider Network Territories

NORTHEAST REGION

Claims Issues: MHS_ProviderRelations_NE@mhsindiana.com Chad Pratt, Provider Partnership Associate 1-877-647-4848 ext. 20454 ripratt@mhsindiana.com

CENTRAL REGION

Claims Issues: MHS_ProviderRelations_C@mhsindiana.com Esther Cervantes, Provider Partnership Associate 1-877-647-4848 ext. 20947 Estherling.A.PimentelCervantes@mhsindiana.com

NORTHWEST REGION

Claims Issues: MHS_ProviderRelations_NW@mhsindiana.com Candace Ervin, Provider Partnership Associate 1-877-647-4848 ext. 20187 Candace.V.Ervin@mhsindiana.com

SOUTHWEST REGION

Claims Issues: MHS_ProviderRelations_SW@mhsindiana.com Dawn McCarty, Provider Partnership Associate 1-877-647-4848 ext. 20117 Dawnalee.A.McCarty@mhsindiana.com

SOUTHEAST REGION

Claims Issues: MHS_ProviderRelations_SE@mhsindiana.com 1-877-647-4848

NETWORK LEADERSHIP

Jill Claypool

Vice President, Network Development & Contracting 1-877-647-4848 ext. 20855 jill.e.claypool@mhsindiana.com

Nancy Robinson

Senior Director, Provider Network 1-877-647-4848 ext. 20180 nrobinson@mhsindiana.com

Mark Vonderheit

Director, Provider Network 1-877-647-4848 Ext. 20240 mvonderheit@mhsindiana.com

Indiana



NEW PROVIDER CONTRACTING

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Michael Funk

Manager, Network Development & Contracting 1-877-647-4848 ext. 20017 michael.j.funk@mhsindiana.com

NETWORK OPERATIONS

Kelvin Orr

Director, Network Operations 1-877-647-4848 ext. 20049 kelvin.d.orr@mhsindiana.com





MHS Provider Network Territories

TAWANNA DANZIE

Provider Partnership Associate II 1-877-647-4848 ext. 20022 tdanzie@mhsindiana.com

PROVIDER GROUPS

Beacon Medical Group
Community Care Network
Franciscan Alliance
Goshen Health System
HealthLinc
Heart City Health Center
Indiana Health Centers
Lutheran Medical Group
Northshore Health Centers
Parkview Health System

South Bend Clinic

JENNIFER GARNER

Provider Partnership Associate II 1-877-647-4848 ext. 20149 jgarner@mhsindiana.com

PROVIDER GROUPS

American Health Network of Indiana
Columbus Regional Health
Community Physicians of Indiana
Good Samaritan Hospital Physician Services
HealthNet
Health & Hospital Corporation of Marion County
Indiana University Health
Little Company of Mary Hospital of Indiana
Riverview Hospital

INTERNAL REPRESENTATIVES

JENNIFER DEAN

Provider Network Specialist 1-877-647-4848 ext. 20221 jedean@mhsindiana.com

LAKISHA BROWDER

St. Vincent Medical Group

Provider Relations Specialist 1-877-647-4848 ext. 20224 lbrowder@mhsindiana.com

ENVOLVE DENTAL, INC.

MICHAEL J. WILLIAMS

Provider Relations Specialist 1-727-437-1832 Dental Provider Services: 1-855-609-5157 Michael.Williams@EnvolveHealth.com





What you learned today:

- PA process and timelines
- **DME/HME** and Therapy PA requirements
- **PA** submission options
- Appeals Process



Questions?

Thank you for being our partner in care.



Session Survey

 Please use the QR code or the weblink below to complete a survey about the session you just attended. Each session has a unique survey so be sure to complete the appropriate one for each session you attend. We will be taking your feedback from this survey to improve future IHCP events.



https://tinyurl.com/fssa1020